

CUSTOMER SUCCESS STORY

New South Construction chooses NetMotion, simplifies deployment and improves end-user experience for remote workers



The Challenges

The construction industry is driven by deadlines. With so many people working from home, that's what drove New South Construction to look for a secure, reliable way for employees to share files, grab blueprints, and access corporate resources from anywhere. The IT team also wanted a bulletproof way to install apps remotely, as well as manage remote jobsites without installing costly network appliances at every location.



We use policies to determine priority traffic that needs to go through a VPN versus the other data that goes straight to the internet. NetMotion lets us do it all.

Jerry Stamey, IT director
New South Construction

The Solution

Using NetMotion's software-based security platform to access both on-prem and cloud apps, IT can centrally manage remote access for all jobsites and install applications on users' laptops. Users enjoy a seamless login process that keeps them connected to the network without re-authenticating, making it easier for employees to quickly retrieve the files they need from anywhere.



NetMotion makes it easy for our remote users to connect to our network automatically, reducing helpdesk call volumes by 50%. No more frustrated end users calling about forgotten passwords.

Jerry Stamey, IT director
New South Construction

The Results

NetMotion delivers an easy to implement and manage DirectAccess replacement that supports New South Construction's existing and future IT strategy. It provides transparent transitions between cellular, Wi-Fi, and wired networks, so employees stay productive and get their jobs done without having to reconnect to a VPN. Users gain seamless roaming while IT can remotely monitor and manage devices accessing the corporate network.

- Simplified the process of enforcing security policies for always-on VPN connections, without any user intervention or disruption
- Eliminated mobile employee frustration and support calls related to Active Directory / Group Policy & password issues
- Optimized bandwidth by monitoring and controlling network traffic, regardless of its destination (inside or outside the tunnel)
- Eliminated costly remote access hardware at every jobsite thanks to mobile edge enforcement, actively monitoring inbound / outbound traffic on each device and preventing chokepoints while reducing corporate infrastructure load



I was really happy with the tech support team when we migrated to the new platform. We only had a few hiccups, but the NetMotion team was so helpful and knowledgeable that the deployment was easy.

Jerry Stamey, IT director
New South Construction